



Spring 2015

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TRETON INC. GROWTH POWERED BY DEDICATED PEOPLE AND SOLID KUBOTA EQUIPMENT

Nine years ago, Pat Covell demoed every brand of mini excavator he could find. The hands-down winner was Kubota. Pictured: Treton Inc. crew Ryan Morris (foreground), (background) Cody Thomson, Tommy Murphy, Adam Nihiser and Bobby Baker with Mike Melville in the company's Kubota KX121-3.

Takeuchi Adds Tier 4 Final TB216 Hydraulic Mini Excavator to Line



Takeuchi-US recently introduced the TB216 compact excavator, replacing the TB016. The TB216 features a Yanmar Tier 4 Final engine, producing 15 horsepower for ample power and performance, while delivering excellent fuel economy.

“We are excited to introduce this Tier 4 emissions-efficient product to the market for customers who need a machine with a compact footprint without sacrificing power or reach.”

Kim Robinson; Director of Sales, Takeuchi-US

The excavator has an operating weight of 3,900 pounds, and features a retractable undercarriage making it easy to transport and maneuver between gates and in confined areas. The undercarriage has a two-speed planetary travel motor that delivers a maximum 2.6 mph travel speed and comes with an automatic shift down feature for greater drive torque when turning or pushing. The 9-inch-wide track helps provide a low ground pressure of only 4.3 psi for working on sensitive surfaces.

For backfilling and cleanup work, the dozer blade is equipped with bolt-on extensions that can be removed to reduce the overall width of the machine to only 38.6" when the tracks are in the retracted position.

The hydraulic system consists of precision, pilot joysticks that deliver smooth, metered control for the operator and has variable displacement pumps that provide excellent cycle times and an impressive 4,250 pounds of bucket breakout force.

Model	Gross HP	Operating Weight	Bucket Breakout Force	Machine Width
TB216	15	3,900 lbs.	4,250 lbs.	38.6"

The TB216 fits into backyards, buildings or just about any tight space on a jobsite. Despite the small footprint, operators will be comfortable in a spacious deluxe cab, and the adjustable suspension seat allows the operator to easily find a comfortable position.

“The TB216 replaces the TB016 with the ability to continue to work in tight spaces on the jobsite while adding more horsepower, greater reach, and increased bucket breakout force,” said Kim Robinson, director of sales for Takeuchi-US. “We are excited to introduce this Tier 4 emissions-efficient product to the market for customers who need a machine with a compact footprint without sacrificing power or reach.”



Kubota Introduces New Skid Steer Loader, Enters “New Era” in Construction Offerings



SSV65



SSV65



SSV75

In July 2015, Kubota Tractor Corporation’s new SSV-Series skid steer loaders—the 64 gross horsepower SSV65 and the 74 gross horsepower SSV75—will be available through Columbus Equipment Company to meet the needs of customers in the construction, rental and agriculture segments. With this introduction, Kubota now offers a full line of compact construction equipment for its dealers and customers.

“For more than a decade, Kubota has held the title as the world’s top-selling compact excavator, and we are building on that mastery with our first skid steer loader line.”

Paul Manger; Construction Equipment Product Marketing Director, Kubota

“For more than a decade, Kubota has held the title as the world’s top-selling compact excavator, and we are building on that mastery with our first skid steer loader line,” said Paul Manger, construction equipment product marketing director for Kubota. “The SSV65 and SSV75 are Kubota-engineered from the ground up, inside and out. This is quality you can see, feel and depend on—we wouldn’t put our name on anything less.”

Kubota Standards Raise the Bar in Engineering Innovation

All Kubota SSV models offer a unique, slide-up, front-entry door that rises overhead, instead of swinging out. This design allows the door to be opened regardless of loader position. Other standard features include a spacious, dust-resistant, pressurized cabin with an optimized climate control system. In addition, an optional multi-function lever feature is available, allowing for fingertip control of major machine and implement functions.

Model	Gross HP	Rated Operating Capacity	Breakout
SSV65	64	1,950 lbs.	4,839 lbs.
SSV75	74	2,690 lbs.	5,884 lbs.

Kubota Power and Performance

Powered by an EPA Tier 4 certified, four-cylinder Kubota diesel engine and offering vertical lift geometry, SSV-Series loaders are easily capable of dumping into a 10-foot-sided dump truck. The SSV65 and SSV75 feature hand-and-foot controls.

User-Friendly Serviceability

Kubota engineered the SSV battery position to be readily accessible for service and inspection; oil and fuel filters are also placed in easy-to-access locations where drips will not leak on electrical components during changing; and bolt-on access handles were added to the cab so they can be easily replaced if damaged.

Come test-drive the Kubota SSV Series at Columbus Equipment Company today ... and get a feel for the forerunner to Kubota’s 2016 pilot-controlled SSV models.



Treton Inc. Foreman Bill Morris seen here in the company's Kubota KX057-4. Bullet-proof productivity is key as Treton services the needs of a wide range of customers—including ATT, Verizon, MCI, Sprint, Northeast Ohio Gas and Horizon Telecommunications—across the region.



Treton Inc. Growth Powered By Dedicated People and Solid Kubota Equipment

Nine years ago when Pat Covell was starting his utility services company, Treton Inc., he wanted to be sure he was getting the best value for his equipment dollar. He demoed every brand of mini excavator he could find, including John Deere, Caterpillar and Takeuchi. The

with very little downtime. We are faithful with changing the fluids and greasing them, and we've never had to replace any major parts," Covell said.

Treton Inc., an Amanda, Ohio-based company primarily performs, but is not limited to, underground and aerial



hands-down winner was Kubota, he said. "I had two other people I respect try the machines and give me their opinion, and we agreed there wasn't a better one out there than Kubota. I still believe that."

"Kubota mini excavators are fast and strong for their size, and also very smooth. My eleven full-time operators all agree they wouldn't want anything else."

Pat Covell; Owner, Treton Inc.

After nine years of Kubota ownership, Covell has been impressed with how well the Kubota equipment has performed and held up. His fleet includes nine mini excavators with models including K057, K040, K035, KX121, and U45, plus an RTV900 utility vehicle and a ZD331 zero-turn mower. "They are very productive

utility work. Customers include ATT, Verizon, MCI, Sprint, Northeast Ohio Gas, and Horizon Telecommunications. The compact Kubotas are particularly useful in underground work, Covell noted. "In tight places like downtown Columbus, we use them for working in the street, and we can excavate up to 8 feet deep with a K057." With the Kubotas, he said, he has the productivity of a rubber-tired backhoe but can keep the work to one lane. Additionally, his crews can use a one-ton truck to haul the compact machines so he doesn't need to maintain large trucks.

"Kubota mini excavators are fast and strong for their size, and also very smooth," Covell said. "My eleven full-time operators all agree they wouldn't want anything else."

Another benefit of owning Kubotas is strong resale value, Covell said. He generally keeps a machine for four or five years, then sells it and upgrades.

Covell is a longtime customer of Columbus Equipment Company, where he also purchases Komatsu equipment. "Columbus Equipment is hard to beat for service in Ohio," he said, and he was pleased when Columbus Equipment became the local Kubota dealership because of its excellent customer support.



“You couldn’t ask for better people to deal with.” Parts are always available or delivered within a day, he noted.

“If we have questions, the service department is more than willing to take the time to answer,” Covell said. His two staff mechanics handle the regular maintenance on his equipment, which is all the Kubotas have ever required. “I just can’t say enough about the Kubotas because of the lack of maintenance issues. Besides normal wear and tear we haven’t had to do maintenance on anything.”

“Columbus Equipment is hard to beat for service in Ohio. You couldn’t ask for better people to deal with.”

Pat Covell; Owner, Treton Inc.

Covell also has an excellent relationship with sales rep. Richard Durst in the Columbus store. “Rich has a lot of knowledge of all types of excavating equipment. If he’s not sure, he’ll take the time to research it. A lot of my competitors agree he’s great to deal with!”

Covell has been in the excavation business for nearly 30 years, starting out as a laborer and working his way up. When he started Treton Inc., the company consisted of him and his wife Pam, who still helps manage all of the office functions. In just nine years—and after having successfully navigated through The Great

Recession—Treton has grown to about 30 employees, a size Covell is comfortable with. In fact, he sometimes turns down offers to bid for work because he wants to retain the company’s current size.



Pictured: (In excavator) Mike Melville, (left to right) Tommy Murphy, Adam Nihiser, Bobby Baker, Aidan Willis, Justin Jordan and Denny Morris with (seated) Cody Thomson and Ryan Morris

Excellent customer service, loyal employees, and reliable Kubota equipment have helped Treton Inc. reach and maintain that enviable position.



Used Equipment Monthly Specials



For a Complete List of Used Equipment, Please Visit www.columbusequipment.com



2010 Komatsu PC55MR-3
Stock# K7362, "C" Cab, A/C, RBR,
X-light, Thumb Bracket, 817 Hrs.
\$53,000



2014 Takeuchi TB290CR
Stock# 28186, Cab, RBR Tracks,
A/C, Heater, 368 Hrs.
\$88,000



2012 Takeuchi TB180FRC
Stock# 24386, Cab, Steel Track, A/C,
RBR Pads, STS Boom, 765 Hrs.
\$71,500



2013 Takeuchi TS60V
Stock# 26379, Cab, A/C, 2-Speed,
8 Pin, Hyd. Cpl., 199 Hrs.
\$31,500



2010 Takeuchi TL240R
Stock# U25029, Open ROPS,
72" Bucket, High-Flow, 1,259 Hrs.
\$42,500



2010 Takeuchi TL230II
Stock# U28248, Cab, Heat, A/C,
New Tracks, 72" GP Bucket, 536 Hrs.
\$37,500

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Columbus Equipment Rentals

Committed to Bringing Flexibility to Your Business

Columbus Equipment Company takes pride in providing our customers with the options they need to make their businesses work. That includes offering the finest compact rental options in the industry, allowing you to manage cash flow more effectively. The majority of our extensive rental fleet is 24 months old or newer, and every machine is continually tracked and maintained—outside of your operating schedule—by Columbus Equipment Company's PM Services. Takeuchi, Kubota and Komatsu compact equipment rentals include:



U35, KX057-4, KX080-4,
KX121-3, SVL75, SVL90



TB235, TL230, TL240CR, TL250CR,
TL 8, TL10CR, TL12CR, TS60, TS70



PC55MR, PC88MR

In a blind survey of Ohio contractors, Columbus Equipment Company was ranked the top dealer for "rental department response" in the major Ohio markets. But don't take their word for it ... call today with your rental needs.



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